LEAH REMILLÉT

Goal Getter

Hi friend,

please, let this be one thing you DO finish.... Because when you finish something, it's a vote for the type of person you want to be! So how about it? Are you ready to accelerate your growth, increase your profit potential, and cultivate clarity?

The Goal Getter workbook is designed to give you clarity for exactly what direction you should be heading and why you're going there. I created this system to help you ***get hyper-focused on your best life.***

We're all guilty of setting big goals + then failing to follow through.

Why does this happen? ***Simply put, we had a dream without a strong enough plan.*** Think about the last time you set a goal: how much time did you spend on thinking about what you wanted in proportion to what it was going to take to get there AND what might try to stop you on the way? It was probably 80% dreaming with 20% planning. That needs to be flipped.

Knowing where you've been (as in, actually knowing your numbers), getting clear on where you want to go, and then planning for all of it - that's the key to permanently unlocking your success potential.

Just imagine knowing which revenue streams are worth your energy and which have actually become a time-suck. Or knowing your best income generating opportunities? I promise that these worksheets - coupled with your grit, gumption, and passion - can (and will) catapult you to the next level. It's (literally) in your hands now!

Let's do life on purpose!

Leah

GROWTH COACH + WEBSITE-OF-YOUR-DREAMS CREATOR

life on purpose

success mapping

Foundation

The Assessment

purpose driven living

We are not striving for perfection, but rather a more optimistic perception. An unbalanced life creates chaos, guilt and uncertainty. In contrast, order and balance (even with real-time flaws) arm us with confidence & security. Use this worksheet as often as necessary to evaluate where you are in key areas of your life.

1 2 3 4 5 6 7 8 9 10

I can't see past my guilt, anger and despair. I am exhausted in every way.

This is a definite weak spot. I'm either giving too much or no where near.

Sometimes solid but often not, unsure how to create consistency.

Sure I can improve but my outlook is great.

I feel excited and empowered in this area of my life.

Marriage (or Relationship)	1	2	3	4	5	6	7	8	9	10
Family	1	2	3	4	5	6	7	8	9	10
Housework	1	2	3	4	5	6	7	8	9	10
Exercise & Health	1	2	3	4	5	6	7	8	9	10
Rest & Relaxation	1	2	3	4	5	6	7	8	9	10
Business	1	2	3	4	5	6	7	8	9	10
Creativity	1	2	3	4	5	6	7	8	9	10
Spirituality	1	2	3	4	5	6	7	8	9	10

BONUS [true or false]

Novelty: I'm introducing new experiences to stay vibrant	T / F
INTERACTION: I'm creating focused time for the people I love	T / F
SERVICE: I look for opportunities to serve & give generously	T / F

Clarity

MY WHY

1. I started my business because I envisioned being able to:

2. For my clients, I wanted to be able to create this experience:

3. What I hadn't liked about previous jobs/businesses was:

4. I'm afraid that if I reach my wildest dreams it may affect me negatively by:

5. I believe I can make my clients or customers day/week/life better by:

LIFESTYLE

6. What would be the ideal lifestyle you are trying to cultivate?

7. How frequently would you like to vacation, and what does that look like to you?

8. Which parts of your work make you feel the most vibrant?

9. Which areas of your work create the most frustration?

RELATIONSHIPS

10. How do you want to see your most important relationships impacted from your business?

LIFESTYLE

11. How are those relationships currently being impacted?

_____

_____

_____

12. How would you like to use your work to give back?

_____

_____

_____

FINANCIAL

13. How much would you like oto pay yourself each month? _____

14. How much do you need in savings for slower months/seasons? _____

15.How much do you need to set aside for taxes? _____

16. What steps do you have in place for retirement?

_____

17. What is your primary financial goal for this year?

_____

_____

_____

18. What is your primary financial concern for this year?

_____

_____

_____

Growth

Growth

annual growth strategy

Take that long running list of things that you'd like to improve on and write them all down below. Categorize them by either Profit Potential or Creative/Personal Growth. Once you've written them all down, number them in order of priority with #1 having the most potential to make you more money, save you more time, or increase your confidence/abilities.

profit potential	creative/personal growth

Growth

annual growth strategy

Organize the growth ideas that you brainstormed on the previous page and assign one profit growth topic and on creative (or personal) growth topic for each month.

Prioritize your growth topics by month, assigning those that will make the most impact on your profit potential or decrease your time output.

MONTH	PROFIT GROWTH PROJECT	PERSONAL GROWTH PROJECT
January		
February		
March		
April		
May		
June		
July		
August		
September		
October		
November		
December		

Leah's Personal Tip: *Schedule projects in your calendar with reminder alarms. I have one reminder each week to prompt me to take action so that I keep progressing with my monthly goal(s). My next alarm goes off on the first of the following month to remind me to start my new growth goal. You can grow and do a lot in one year with a plan!*

19. What is your highest priority for growth this year and why?

_____

_____

Brain Dump: Use the quadrants to brainstorm promotions, strategies, or systems that you could implement to increase growth for your #1 priority. Once you've exhausted every idea you can conceieve, circle or hightlight your best ideas that you will execute each quarter.

quarter 1	quarter 2
quarter 3	quarter 4

20. What is the number one social media platform you will focus on this year & why?

_____

_____

_____

21. What is the number two social media platform you will focus on this year & why?

_____

_____

_____

22. How are you working to grow your newsletter list?

_____

_____

_____

_____

23. What steps are you taking/planning to take to increase SEO?

_____

_____

_____

*24. How many blog posts will you be publishing each month?*_____

CURRENT MEDIA STATS AS OF ___/___/_____

newsletter subscribers	monthly site views	facebook followers	instagram followers	pinterest followers	youtube subscribers

Profit

25. Where are the biggest opportunities to grow your profitability?

26. Is your current model scalable? Why or why not?

27. What are the biggest costs in your business?

28. How could you minimize costs and expenses?

29. What are 3 ideas for increasing revenue in the next 6 months?

Profit

profit analysis
year of 20__

Use your previous year's numbers to see how you did, then print a second sheet that you will fill out quarterly this year.

	JANUARY	FEBRUARY	MARCH
revenue			
	*write in your monthly revenue generated for each month above		
costs			
	*write in your total monthly costs and expenditures above		
profit			
	*subtract monthly costs from monthly revenue to see your actual profit		
	*write in your profit projections for next year above		

Q1

	APRIL	MAY	JUNE
revenue			
	*write in your monthly revenue generated for each month above		
costs			
	*write in your total monthly costs and expenditures above		
profit			
	*subtract monthly costs from monthly revenue to see your actual profit		
	*write in your profit projections for next year above		

Q2

Profit

profit analysis
year of 20__

Use your previous year's numbers to see how you did, then print a second sheet that you will fill out quarterly this year.

	JULY	AUGUST	SEPTEMBER
revenue			
	*write in your monthly revenue generated for each month above		
costs			
	*write in your total monthly costs and expenditures above		
profit			
	*subtract monthly costs from monthly revenue to see your actual profit		
	*write in your profit projections for next year above		

Q3

	OCTOBER	NOVEMBER	DECEMBER
revenue			
	*write in your monthly revenue generated for each month above		
costs			
	*write in your total monthly costs and expenditures above		
profit			
	*subtract monthly costs from monthly revenue to see your actual profit		
	*write in your profit projections for next year above		

Q4

Use the Revenue Growth Analysis Map to break down where income is generating from. This may be different products, types of offerings, or divisions within your business. The goal is to see what is bringing in the most income, and what may need to be phased out (or revamped) to open more revenue potential.

Revenue Stream	$ brought in	**GOAL**

30. What Revenue Stream is the most time intensive to produce? Is it worth your time?

_____

_____

_____

31. What Revenue Stream will you put the most focus in growing this year and why?

_____

_____

_____

Hi, I'm Leah

I'm a growth coach + web-site-of-you-dreams creator who loves to inspire others to take big action.

I don't believe in living average or settling for normal (what ever that is). I created Leah Remillét International Inc. in 2009 and have been working with incredible entrepreneurs all over the globe - from the Middle East to the mid-west ever since. I believe in living boldly. In fact, I believe it is our responsibility to be the most incredible and inspiring versions of ourselves possible. After all, we've been blessed to live in the modern age, when success is more tangible then ever. We are here to leave our beautiful mark...To not just to survive, but to thrive!

I am passionate about living life on purpose and I love that I get to help incredible entrepnuers do that every day (well, except the weekend, and occasional Wednesdays. #realworklifebalance

If you think we should be friends or that I might be able to help your take your biz to the next level, let's connect!

You can find me everywhere at: @leahremillet

inJOY!
Leah